

JANUARY 2020

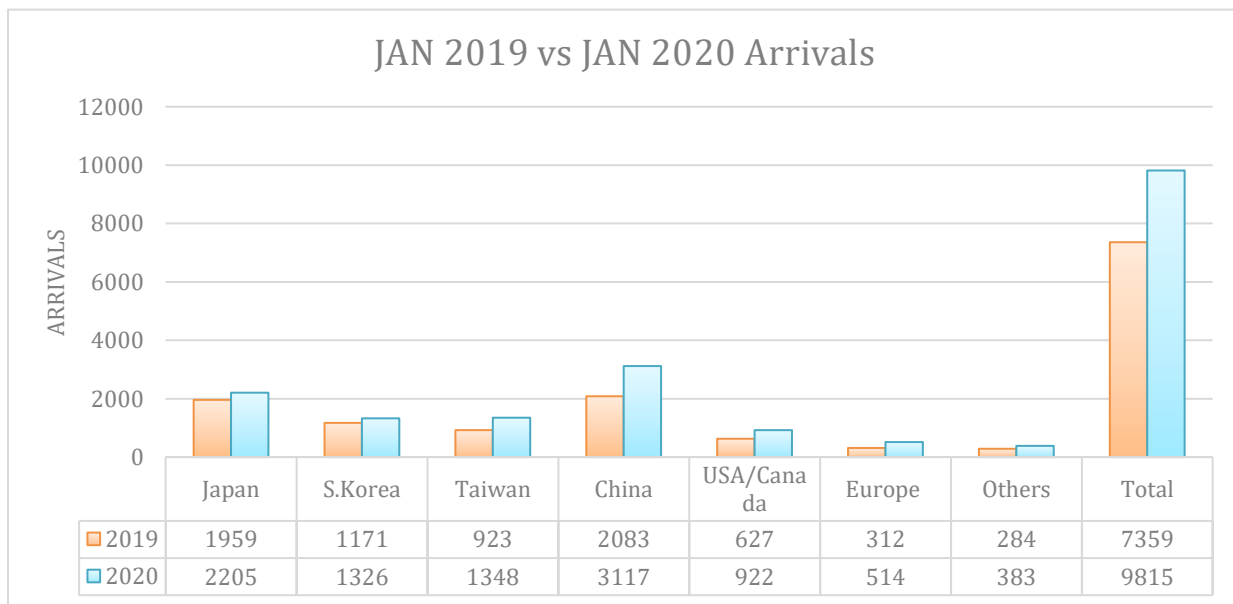
PLEASE NOTE: DUE TO A CHANGE IN PVA DATA SOURCE, STARTING IN OCTOBER 2016, AND UNTIL FURTHER NOTICE, PVA WILL BE REPORTING ITS VISITOR ARRIVAL STATISTICS BASED SOLELY ON NATIONALITY AND VISITORS.

PVA uses actual data based upon arrivals and departures, current month uses averages for visitors that have not departed yet. This information will be updated on next month's stats report.

VISITORS ARRIVALS COMPARING LAST YEAR WITH THIS YEAR AND PERCENTAGE CHANGE.

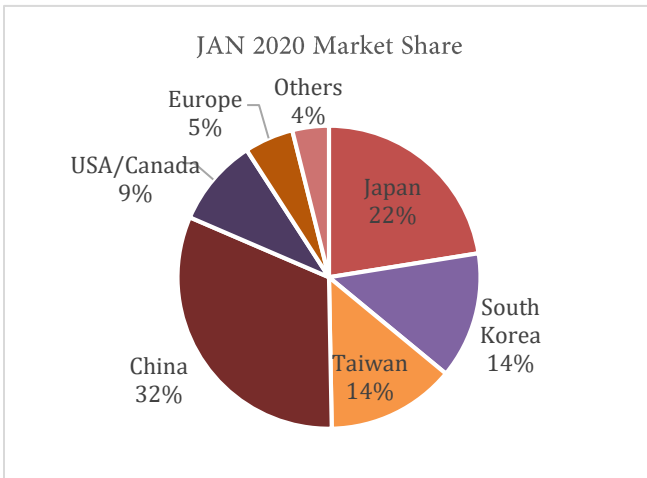
2019	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
JAPAN	1,959	2,060	2,437	1,763	1,291	657	1,093	2,120	1,469	923	1,423	2,547
SOUTH KOREA	1,171	1,037	1,092	810	1,098	660	774	1,058	659	698	1,309	1,518
TAIWAN	923	1,095	1,195	1,104	1,395	1,402	1,700	1,669	1,254	1,303	1,335	1,103
CHINA	2,083	4,070	2,559	3,196	2,500	2,330	2,333	2,592	2,023	1,911	2,222	2,328
USA/CANADA	627	703	834	779	610	626	727	536	643	718	620	782
EUROPE	312	439	485	369	187	122	165	187	169	278	606	417
OTHERS	284	372	465	418	421	310	292	382	516	365	468	566
Total Visitor Arrivals	7,359	9,776	9,067	8,439	7,502	6,107	7,084	8,544	6,733	6,196	7,983	9,261
Y-on_Y change	-29.7%	-21.3%	-17.8%	-18.4%	-2.0%	-25.3%	-21.4%	-23.0%	-4.6%	-0.4%	35.2%	32.5%

2020	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
JAPAN	2,205											
SOUTH KOREA	1,326											
TAIWAN	1,348											
CHINA	3,117											
USA/CANADA	922											
EUROPE	514											
OTHERS	383											
Total Visitor Arrivals	9,815											
Y-on_Y change	33.4%											



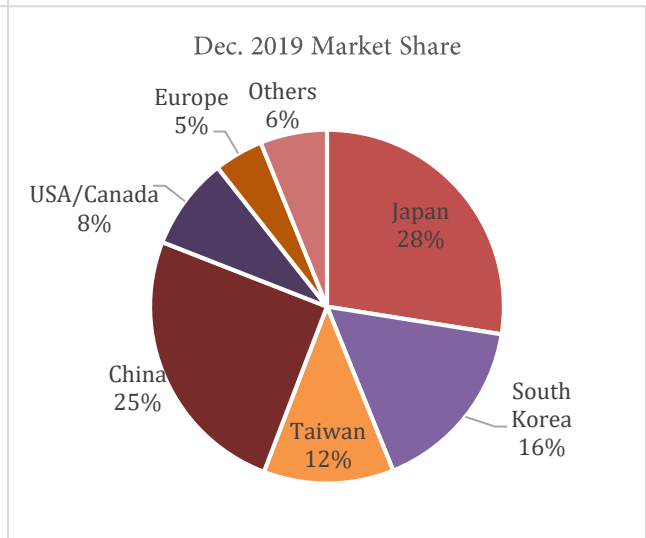
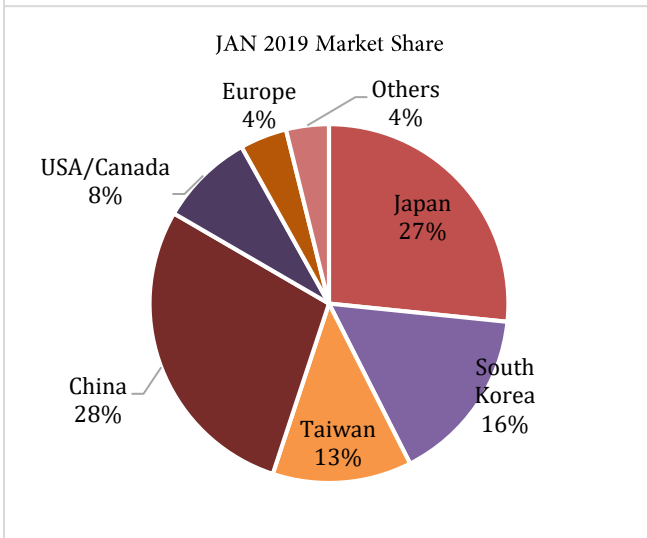
COMPARISON SHOWING THIS MONTH, THIS MONTH LAST YEAR AND PAST MONTH.

	JAN		JAN		DEC	
	2020	Share	2019	Share	2019	Share
Japan	2,205	22%	1,959	27%	2,547	28%
South Korea	1,326	14%	1,171	16%	1,518	16%
Taiwan	1,348	14%	923	13%	1,103	12%
China	3,117	32%	2,083	28%	2,328	25%
USA/Canada	922	9%	627	9%	782	8%
Europe	514	5%	312	4%	417	5%
Others	383	4%	284	4%	566	6%
Total	9,815	100%	7,359	100%	9,261	100%



Overall:

- For the month of January 2020 visitor arrivals to Palau (excluding residents, students, employments, flight crews and transits) totaled 9,815 representing an increase of 2,456 compared to January 2019 with 7,359 visitor arrivals.
- This month's visitors from Taiwan, China, USA/Canada and Europe showed an increase from last month. Japan, South Korea and others showed a decrease.



KEY MARKETS:

- People's Republic of China (China) with 3,117 arrivals in January 2020 representing an increase of 1,034 compared to same month last year with 2,083 arrivals.
- Japan with 2,205 arrivals in January 2020 represent an increase of 246 compared to same month last year with 1,959 arrivals.
- ROC (Taiwan) with 1,348 arrivals in January 2020 representing an increase of 425 compared to same month last year with 923 arrivals.
- South Korea with 1,326 arrivals in January 2020 represents an increase of 155 compared to same month last year with 1,171 arrivals.
- North America with 922 arrivals in January 2020 representing an increase of 295 compared to same month last year with 627 arrivals.
- Total Europe including Russia with 514 arrivals in January 2020 represents an increase of 202 compared to same month last year with 312 arrivals.
- Other Nationalities with 383 arrivals in January 2020 also represent an increase of 99 compare to the same month last year with 284 arrivals.

VISITORS NIGHTS' COMPARISON LAST YEAR TO THIS YEAR

(Breakdown: nationality, number of nights each visitor spent in Palau).

2019	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
JAPAN	8,804	9,401	10,931	8,633	5,824	3,115	5,128	9,088	6,588	4,368	6,584	11,823
SOUTH KOREA	4,952	4,180	4,323	3,109	4,312	2,958	3,429	4,336	2,742	2,930	5,178	6,923
TAIWAN	3,576	4,712	5,336	5,445	6,729	6,580	6,967	6,694	5,460	5,502	6,164	4,959
CHINA	10,846	19,281	12,565	15,502	12,671	11,677	11,710	12,861	12,813	12,562	14,181	14,399
USA/CANADA	4,968	5,105	5,670	5,724	4,127	5,256	5,276	3,509	4,906	5,484	4,625	5,777
EUROPE	2,925	4,069	4,436	3,124	1,576	1,052	1,590	1,547	1,252	2,504	5,897	4,087
OTHERS	2,053	2,293	3,420	2,656	2,807	2,317	2,298	2,547	2,896	2,206	3,726	3,664
Total Visitor Nights	38,124	49,041	46,681	44,192	38,047	32,956	36,398	40,581	36,657	35,555	46,353	51,631
Y-on_Y change	-27%	-21%	-14%	-11%	4%	-17%	-18%	-20%	3%	12%	48%	37%
2020	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
JAPAN	9,425											
SOUTH KOREA	5,479											
TAIWAN	5,497											
CHINA	15,584											
USA/CANADA	5,482											
EUROPE	4,211											
OTHERS	1,902											
Total Visitor Nights	47,579											
Y-on_Y change	25%											



Republic of
PALAU
VISITORS ARRIVAL STATISTICS

VISITOR ARRIVALS BY MODE OF TRANSPORTATION (excluding residents, students, employments, flight crews and transits).

Airline	Asiana Airlines	China Airlines	Korean Airlines	United Airlines	Japan Airlines	Caroline Air
Originated Airport	Korea (ICN)	Taiwan (TPE)	S.Korea (ICN)	Guam/Manila	Japan (NRT)	Kolonia YAP
Passengers	1,902	2,192	876	1,656	568	20
Airline	Lanmei Air	PAPA	T'Way	Uzbekistan Airways	ANA	
Originated Airport	China (HK/Macau)	China (HK/Macau)	Japan Tokyo	Japan (HGO)	Japan Tokyo	
Passengers	1,407	743	150	141	-	
Airline	Private Planes	Cruise Ships	Others	TOTALS		
Originated Airport				9,815		
Passengers	44		116			

NATIONALITY OF ARRIVALS COMPARING SCHEDULED VS. CHARTER.

SCHEDULED Flights	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
JAPAN	1,345											
SOUTH KOREA	1,322											
TAIWAN	1,348											
CHINA	980											
USA/CANADA	811											
EUROPE	491											
OTHERS	349											
Total	6,646											
Chartered Flights	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
JAPAN	703											
SOUTH KOREA	2											
TAIWAN	-											
CHINA	2,099											
USA/CANADA	32											
EUROPE	9											
OTHERS	14											
Total	2,859											
Other arrivals	310											
Total arrivals	9,815											
% Scheduled	68%											
% Charter	29%											

BREAKDOWN OF ARRIVALS BY AIRLINE & KEY MARKET

No.	Airline	Country	Japan	South Korea	Taiwan	China	USA/Canada	Europe	Others	Total
1	All Nippon Air	Japan								
2	Asiana Airline	S.Korea	235	866	7	623	48	103	20	1,902
3	Carolines Air	Yap					2	10	8	20
4	China Airlines	Taiwan	286	19	1,336	81	150	192	128	2,192
5	Delta Airlines	Japan								
6	Japan Airlines	Japan	564	1		2		1	-	568
7	Korean Air	S.Korea	88	430	-	220	46	73	19	876
8	Lanmei Air	China	0	1	-	1,364	24	8	10	1,407
9	Lion Air	China								
10	Palau Pacific Airways	China								
11	PAPA Air	China	0	-	-	731	8	-	4	743
12	Small Planet	China								
13	Tway	Japan	150							150
14	United Airlines	Guam/PI	736	7	5	56	565	113	174	1,656
15	Uzbekistan	Japan	139			2				141
16	VietJet	Vietnam								-
17	Private Plane					38	5		1	44

AIRLINE LOAD FACTOR. Chart represents percentage of tourist vs. Non-Tourist occupying aircraft/seats.

No.	Airline	Arriving from:	Seats	Flights	Total Seats	Passengers	Tourists	Non-Tourist	% Load Factor (Tourist)	% Load Factor (Non-Tourist)
1	All Nippon Air	Japan	214							
2	Asiana Airline	S.Korea	162	18	2,916	1,959	1,902	57	65%	2%
3	Carolines Air	Yap	17	5	85	34	20	14	24%	16%
4	China Airlines	Taiwan	154	18	2,772	2,371	2,192	179	79%	6%
5	Delta Airlines	Japan	193							
6	Japan Airlines	Japan	230	3	690	571	568	3	82%	0%
7	Korean Air	S.Korea	135	10	1,350	914	876	38	65%	3%
8	Lanmei Air	China	180	13	2,340	1,436	1,407	29	60%	1%
9	Lion Air	China	213							
10	Palau Pacific Airways	China	180							
11	PAPA Air	China	180	6	1,080	754	743	11	69%	1%
12	Small Planet	China	150							
13	Tway	Japan	150	1	150	150	150	-	100%	0%
14	United Airlines	Guam/PI	140	30	4,200	2,674	1,656	1,018	39%	24%
15	Uzbekistan	Japan	155	1	155	141	141	-	91%	0%
16	VietJet	Vietnam	185							

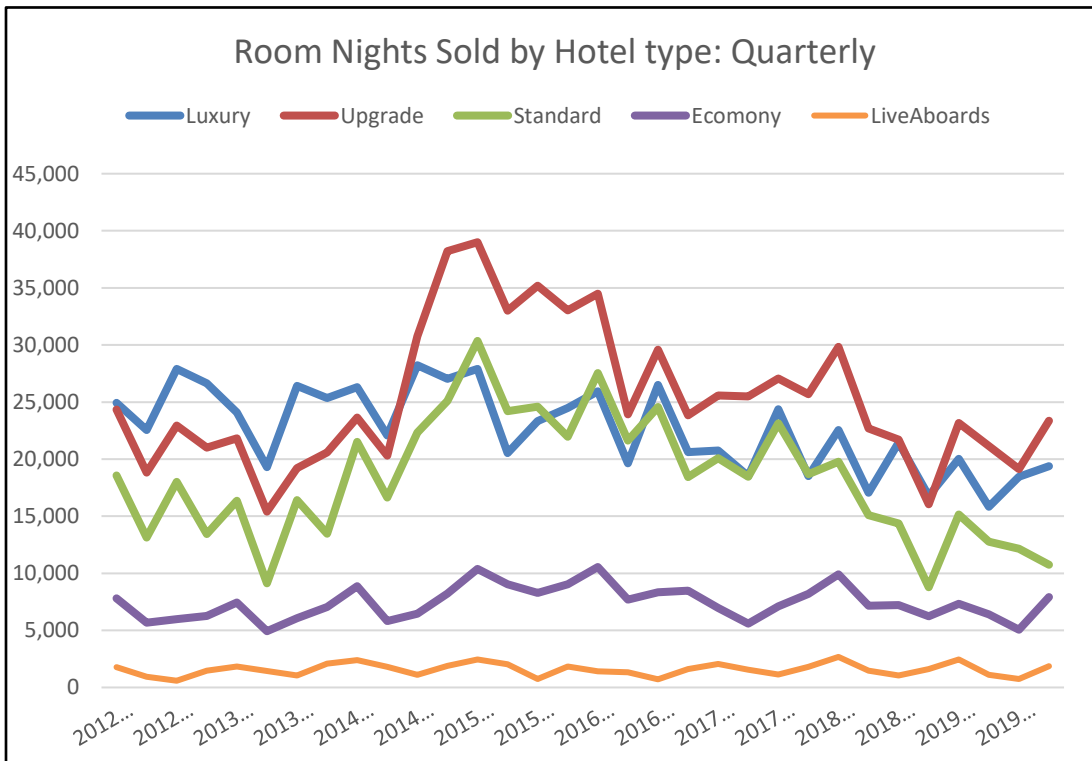
BREAKDOWN OF PERCENTAGE MARKET SHARE OF VISITOR NIGHTS BY NATIONALITY.

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
JAPAN	20%											
SOUTH KOREA	12%											
TAIWAN	12%											
CHINA	33%											
US/CANADA	12%											
EUROPE	9%											
OTHERS	4%											
Total Visitor Nights	100%											

CHART SHOWS AVERAGE LENGTH OF STAY BY NATIONALITY. Average length of visitor stays (nights)

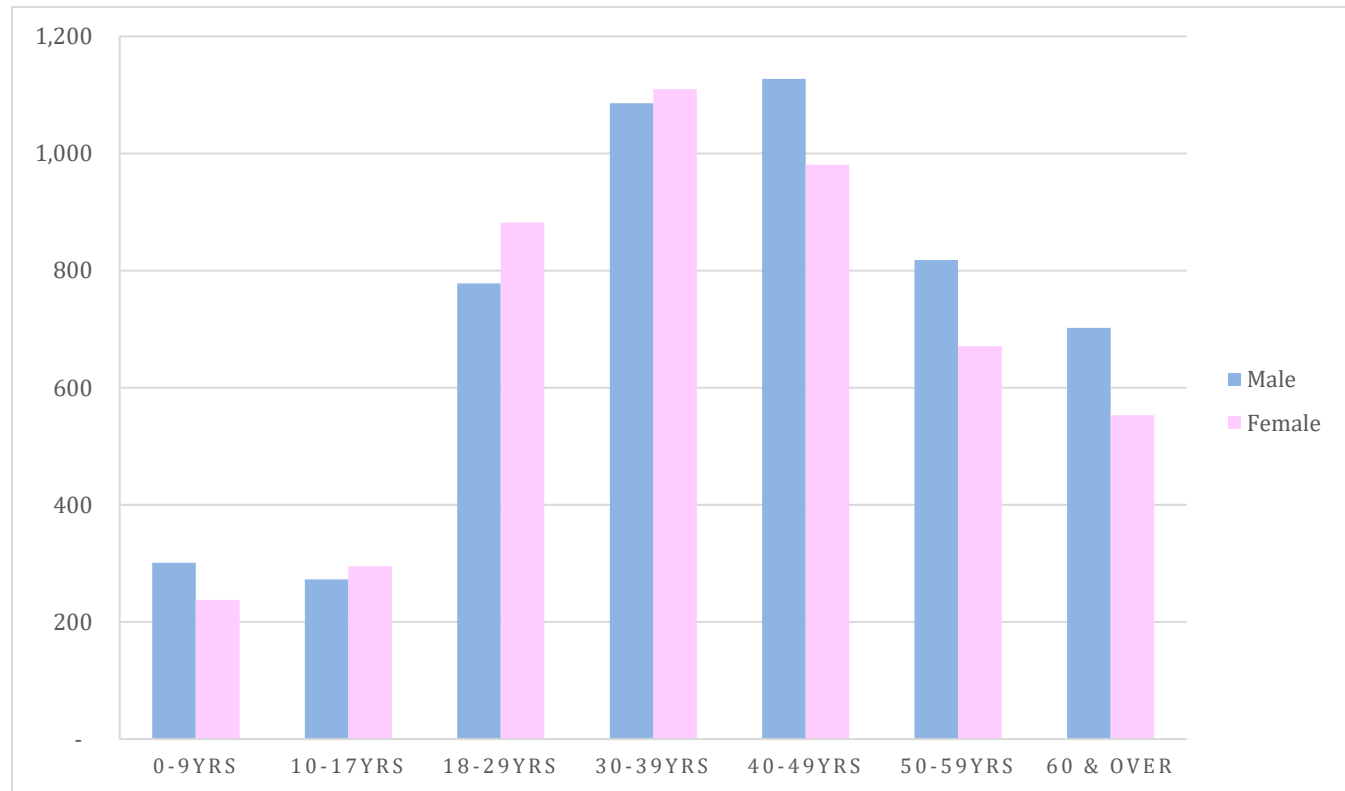
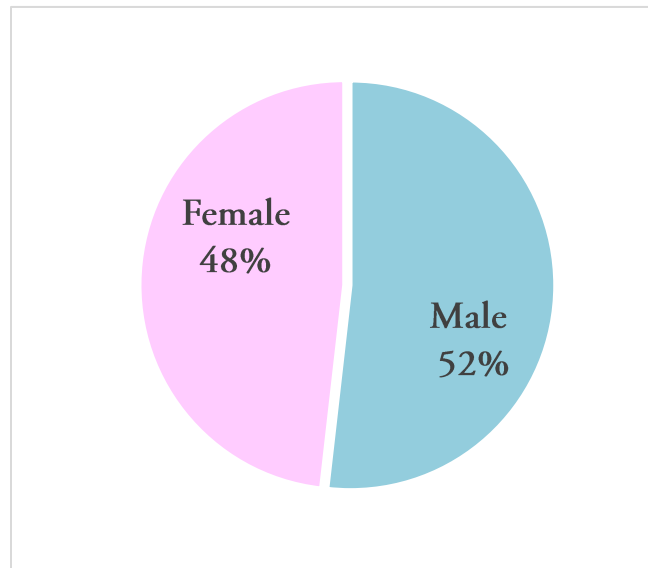
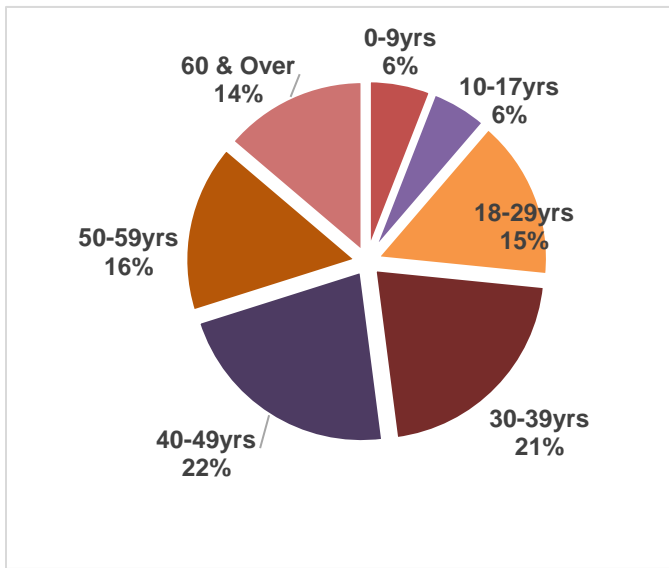
	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
JAPAN	4.3											
SOUTH KOREA	4.1											
TAIWAN	4.1											
CHINA	5.0											
US/CANADA	5.9											
EUROPE	8.2											
OTHERS	5.0											
Total	4.8											

VISITOR CHANGES OVER TIME WHERE THEY ARE STAYING



SEX AND AGE GROUP OF VISITORS TO PALAU.

YrMth	Sex	0-9yrs	10-17yrs	18-29yrs	30-39yrs	40-49yrs	50-59yrs	60 & Over	Total
Jan-20	Male	301	273	778	1,086	1,127	818	702	5085
Jan-20	Female	238	295	882	1,110	981	671	553	4730
Percentage		5.9%	5.4%	15.3%	21.4%	22.2%	16.1%	13.8%	100.0%



VISITOR GROUP BY NATIONALITY AND ARRIVALS.

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Asia	8,218											
Japan	2,205											
Korea, Republic of	1,326											
Taiwan, Republic of China	1,348											
China	3,117											
Hong Kong, Special Administrative Region of China	-											
Macao, Special Administrative Region of China	-											
Bangladesh	-											
Indonesia	42											
India	3											
Malaysia	20											
Philippines	105											
Singapore	14											
Thailand	21											
Asia-Other	17											
North America	922											
Canada	81											
United States of America	841											
North America-Other	-											
Caribbean	1											
Central America	5											
South America	10											
Argentina	1											
Brazil	8											
Chile	-											
Ecuador	-											
South America-Other	1											
Europe	516											
Austria	13											
Belgium	13											
Switzerland	29											
Czech Republic	15											
Germany	117											
Denmark	17											
Spain	15											
Finland	7											
France	60											
United Kingdom	60											
Greece	3											
Italy	41											
Norway	13											
Poland	13											
Portugal	2											
Russian Federation	33											
Sweden	5											
Europe-Other	60											
Middle East	8											
Africa	9											
Oceania	126											
Australia	60											
Fiji	3											
Micronesia, Federated States of	34											
Marshall Islands	14											
New Zealand	10											
Republic of the Marshall Islands	-											
Solomon Islands	-											
Tuvalu	-											
Oceania-Other	5											
Total	9,815											

CONCLUSION:

PVA is introducing new stats this year, it gives us the ability to monitor more information, see trends and know where our visitors are coming from. Tourism is everyone's business, keep Palau clean and remember to wave with a smile.

YEAR	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	Growth
2007								6,729	8,040	9,214	7,609	6,817	38,409	
2008	8,933	8,783	7,836	6,632	4,974	4,646	6,696	7,360	6,514	6,253	5,775	6,885	81,287	111.64%
2009	8,247	6,892	7,227	5,154	4,730	4,191	5,267	6,332	6,259	5,261	5,355	6,451	71,366	-12.20%
2010	6,829	8,594	7,701	5,119	5,444	4,458	9,782	9,005	7,102	6,693	6,028	7,849	84,604	18.55%
2011	9,630	8,846	7,637	8,078	7,334	7,616	11,245	12,494	10,453	8,375	8,823	10,473	111,004	31.20%
2012	11,174	11,349	10,063	8,507	7,845	9,845	11,653	11,866	8,955	8,783	9,777	10,543	120,360	8.43%
2013	10,161	10,931	10,621	7,394	6,204	7,018	9,384	10,506	9,501	8,493	8,057	9,980	108,250	-10.06%
2014	10,933	11,125	10,959	8,875	8,690	10,488	12,331	13,880	11,863	11,843	14,020	15,443	140,450	29.75%
2015	14,881	17,742	14,961	12,844	12,704	12,840	12,838	15,576	13,078	12,449	11,423	12,579	163,915	16.71%
2016	14,184	14,138	12,252	10,669	9,604	11,383	12,494	13,288	12,187	8,990	9,390	9,882	138,461	-15.53%
2017	11,655	10,026	8,906	9,883	9,018	10,114	12,291	13,154	8,794	9,622	9,378	9,762	122,603	-11.45%
2018	10,466	12,419	11,024	10,339	7,652	8,177	9,009	11,093	7,056	6,221	5,906	6,988	106,350	-13.26%
2019	7,359	9,776	9,067	8,439	7,502	6,107	7,084	8,544	6,733	6,196	7,983	9,261	94,051	-11.56%
2020	9,815												9,815	

COMPARISON OF LAST 5 YEARS SHOWING YEARLY NUMBER OF NATIONALITY VISITORS TO PALAU AND VISITOR NIGHTS.

	2015	2016	2017	2018	2019	Growth LY
JAPAN	133,040	121,921	110,415	98,375	90,287	-8.22%
SOUTH KOREA	47,253	48,043	47,491	56,744	49,371	-12.99%
TAIWAN	57,932	57,187	40,327	45,354	68,123	50.20%
CHINA	381,276	293,803	268,136	197,241	161,068	-18.34%
USA/CANADA	62,774	58,561	56,353	63,660	60,426	-5.08%
EUROPE	37,357	46,003	42,547	36,909	34,059	-7.72%
OTHERS	29,608	29,532	28,207	27,943	32,882	17.68%
Total	749,240	655,049	593,476	526,226	496,217	-5.70%

	2015	2016	2017	2018	2019	Growth LY
JAPAN	31,243	29,236	26,031	22,416	19,742	-11.9%
SOUTH KOREA	12,360	12,433	11,895	14,347	11,884	-17.2%
TAIWAN	14,264	13,934	9,834	11,386	15,478	35.9%
CHINA	88,476	64,995	57,866	41,317	30,147	-27.0%
USA/CANADA	8,867	8,452	8,032	8,464	8,205	-3.1%
EUROPE	4,274	4,924	4,695	4,377	3,736	-14.6%
OTHERS	4,430	4,487	4,250	4,043	4,859	20.2%
Total	163,915	138,461	122,603	106,350	94,051	-11.6%

HAPPENINGS IN JANUARY 2020

- Konqer Event – Koror & Ngchesar
- The World – Cruise Ship
- Clam Planting – Airai State
- Yokohama Fishing Festival - Japan
- Japan-Palau Yacht Race
- President Remengesau signed an executive order to ban charter flights from Hong Kong & Macau.

PVA SOCIAL MEDIA STATS

(Web presence and Social Media is an important part of marketing Palau, we included numbers so everyone can watch Palau's economy grow).

WEBSITE VISITORS:



WWW.PRISTINEPARADISEPALAU.COM

Website	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
# Visitors	9,006											
# Unique Visitors	7,667											
Returning Users	916											
Page Views	24,401											

FACEBOOK VISITORS:



WWW.FACEBOOK.COM/PRISTINEPARADISEPALAU

Facebook	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
# Posts	12											
# Likes	1,233											
# Shares	119											
# Page Likes	19,913											
# Followers	20,268											

PVA NIGHT MARKET:

Night Market	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Date		14-Feb	13-Mar	10-Apr	8-May	5-Jun	3-Jul	14-Aug	11-Sep	9-Oct	6-Nov	4-Dec
# Tourist	n/a											
# Local	n/a											
Total:	n/a											
Receipts	n/a											
Date		28-Feb	27-Mar	24-Apr	22-May	19-Jun	17-Jul	28-Aug	25-Sep	23-Oct	20-Nov	18-Dec
# Tourist	n/a											
# Local	n/a											
Total:	n/a											
Receipts	n/a											